

Mission Statement: We are a network of successful Realtors®, advancing women as business leaders in the industry and in the communities we serve.

Chairs: Alicia Beasley, 2024 President, Dione Hamza, 2024 President-Elect

1. Call to Order- 9:07am
2. Approval of Minutes from April 2023 - approved
3. Reports of Governing Board
 - a. President's Report, Alicia Beasley
 - i. Roles and Responsibilities - **Jamie voted in a President-Elect. Event Director needs to be filled**
 - ii. PMN (Collaboration) - **Sunshine is the chair and nothing new**
 - b. President Elect's Report, Dione Hamza - **has stepped down**
 - i. Strategic Partners
 - ii. Mid-year nuggets
 - c. First Vice President's Report, Ashly Allen
 - i. August Mixer/Orientation/Elections
 1. Location - **Hayes Social**
 2. Date - **8/7/24 from 5p-7p**
 - ii. Macomb Real Producers Partnership
 1. next ad due June 20th for SALEbrity – mag print issue August.
 - d. Treasurer's Report, CC Mac
 - i. April Bank Reconciliation
 1. **Need to remove Dione and add Jamie to BillHighway**
 - ii. Golf Outing
 1. Approved large prize gaming license
 2. Documents received from the State of Michigan
 3. Event Insurance quoted
 - iii. New Agent Members
 1. Janelle & Michelle
 - iv. June 6th State Meeting - Mackinaw Trip, Mission Point Resort
 1. Going: Alicia, Ashly, Jamie, Dione, and C.C
 2. Maybe: Jacqueline
 3. Basket: Theme? \$100 budget
 4. Dinner Reservations?
 - v. November 6-10, National Conference - Westin Copley Place, Boston, MA
 1. Going: Ashly, **Alicia and C.C.**
 2. Not going: Jamie **and Jacqueline**
4. Reports of Directors
 - a. Membership Director, Jacqueline Phillips
 - i. Monthly Script Zoom - **June 12th with Cindy**
 - ii. Monthly Broker Mtgs - **Alicia and Jamie**
 - iii. Sponsor Execution - 3 min video Commercial
 - iv. **Membership Update Meeting on a monthly basis**
 - v. **New Member nudge event?**
 - b. Events Director, Jamie Begin
 - i. Golf Outing - Fern Hill, June 14th
 1. Golf signage?
 - ii. SALEbrity Panel - **Freedom Hill Banquet Center on September 11th**
 1. Speaker Ideas
 - a. Jeff Glover, UWM President, Chantel Hines & Joey Zago, **Mike Moross, Chantel Hines, Alicia to reach out to Benz Dealer**

- b. **Andre Isom as moderator**
 - 2. Possible headshots and red carpet style event
 - iii. October Member Orientation / Mixer - Location TBD
 - iv. November Past President Luncheon - Andiamo's, Warren
 - 1. Deposit made
 - v. December Christmas Tree Auction - The Mirage, Clinton Twp
 - 1. Menu selected and deposit made
 - 2. Chair? Co-chair? - **Jamie working on Committees**
 - c. Social Media Directors, Samantha Gordon & Lindsey Smith
 - i. Social Media and Email Marketing Update
 - ii. Sponsor Execution - Social and Email Welcome Announcement
 - iii. Member Planet Tech Update
5. Reports of Project Teams (if applicable)
6. New Business
 - a. Volunteer for organizational poker license to raise money for network - One Eyed Jacks - **Alicia to follow up**
7. Adjournment

Next Governing Meeting: Friday, June 21st @ 10:30am

Thank you to our 2024 Strategic Partners

Diamond:

- Linnell & Associates - Rick Linnell
- Farm Bureau Insurance - Aaron Bisson
- Home Inspection Professionals - Kevin Stripling
- GPBR
- Mortgage 1 - Keystone Branch

Gold:

Silver:

- Simple Home Lending - CC Maciejewski
- MSGCU - Carrie Abbate
- Grosse Pointe Moving and Storage - Heidi Mercer

Brokerage:

- eXP Realty - Francine Kanalos

Affiliate Partner:

- Caliber Home Loans - Heba Hakim
- Rocket Mortgage - Carolyn Peters
- First Mortgage Team - Melissa Sebastian
- Cinch Home Warranty - Magdalena Schmidt
- America's Preferred Home Warranty - Matt Rovas
- Chirco Title Agency - Peter Chirco
- Weatherstone Inspection - Jamie Bailey
- Titlecity - Dawn Burdick
- Rush Dumpsters - Leroy
- First State Bank - Frank Foss
- Citizens Bank - Andre D'Angelo
- Alliance Title - Andre D'Angelo
- Stockton Mortgage- Diana Evannou

Meeting Rules:

1. Cell phones on silence.
2. Respect one another's time: Be on time and stay for the entire meeting.

3. Avoid side conversations.
4. State your position first, then explain your point; speak to the point.
5. Evaluate ideas, not people; work towards a consensus.
6. Help create a non-judgemental environment where ideas have value and creativity is encouraged.

Minutes