

Network Management Tools and Resources

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What's in your Toolkit?



What you need to Learn more about right away:

WHAT ARE YOUR NEXT STEPS FOR:



ELECTIONS



NETWORK CERTIFICATION

Building a Robust, Diverse and Successful Network

WHICH IS MORE VALUABLE TO YOUR NETWORK?

- ONE NEW MEMBER?
- ONE RETAINED MEMBER?

PROSPECTING & RECRUITING - WHAT'S YOUR STRATEGY

1. NEW MEMBERS - WHERE DO WE FIND THEM?
2. WHAT ARE WE LOOKING FOR?
3. HAVE YOU DEVELOPED SCRIPTS FOR RECRUITING?

New Member toolkit link:

<https://www.dropbox.com/sh/5fsejdlxugkmur6/AACt1vld5aYfJCFAP8aiq58Xa?dl=0>

WELCOMING /ORIENTATING

1. NEW MEMBERS – WHAT ARE THEY FEELING
2. What are their expectations of membership?
3. What are THEIR GOALS of membership?

THE ENGAGED MEMBER

1. How do we get the member to contribute/volunteer?

2. How do we get the members to use their talents within the organization?

3. How do we match members to a task that will bring them business & value as well?

THE RENEWING (RETENTION) MEMBER

1. What are we doing right as a Network Leadership Team? What (3) things should be STOP doing?

2. What (3) things should we continue doing?

3. Which benefits do the Members take the most advantage of?

