#### **Mission**

We are a network of successful REALTORS® empowering women to exercise their potential as entrepreneurs and industry leaders.

## **Chapter Leaders President**

MaiLan Trinh Executive Global Realty & Investments mailanproperties@gmail.com

#### President-elect

Margie Kaplan MK luxury Homes & Condos Margie@mkluxuryhomes.com

#### VP, Membership

Peggie Pentecost Martha Turner Properties ppentecost@marthaturner.com

# Secretary Jeng Y. Ling, RMLO, CFP® Genesis Home Loan

Genesis Home Loan genesisjling@yahoo.com

#### Treasurer

Diana Nguyen ABM Insurance dianaloananhtnguyen@gmail.com

#### **President's Message**



Dear Members:

We started the year off with some wonderful programs hearing about some very important issues facing all of us in Real Estate today. The Houston Chapter of Women's

Council of REALTORS® has some other great upcoming events in the works bringing you more pertinent and useful information in the coming months!

If you haven't already, please don't forget to visit our website to keep up with all of the events as well as take time to familiarize yourself with the many benefits of membership.

I would like to encourage each of you to think about bringing a Realtor® friend to the next event or meeting! Help us get the word out about this great organization and help us grow our membership and encourage networking opportunities!

Mark your calendars now for the Upcoming Events listed below and I look forward to seeing each of you very soon!

MaiLan Trinh, President

#### What's Online

"Like" our Facebook Page!

www.facebook.com/WCRHouston

Stay up-to-date on our Chapter meetings and events!

Watch for more information coming soon about our "FASHION SHOW' as well as our signature "REALtours of Luxury" in October

### **Upcoming Events**

#### July 17

Bobby Bryant, Founder/Owner of iBuy Realty "Leadership in Today's World"

#### **July 23-27**

CIPS Course will be offered at the HAR Central Campus through the CIPS Institute.
Please contact Ronnie Kovar at 713-629-1900

to reserve your space today!

#### August 21

Marilyn Maxwell, Technology Training Specialist at HAR
"Technology Update"

WCR Houston Officer Elections

# With Gratitude to Our Sponsors!

# Perry Homes





Welcome New Members!

#### September 18

Top Producer Panel, featuring Rita Santamaria
October 16

Mitch Creekmore, Senior VP Multinational Business Development at Stewart Title "International Real Estate"

# NO MEETING IN NOVEMBER December 18

"Holiday Celebration and WCR Houston Officer Installation"

#### **NATIONAL** upcoming Events

#### IREM Fall Leadership Conference

October 15, 2013: Scottsdale, AZ.

http://www.fiabciusamember.com/events/event\_details.asp ?id=332884

#### NAR National Conference & Expo

November 6-10: San Francisco, CA. at the Westin St. Francis Use the link below to register for this event and don't miss being included!

http://registration.experientevent.com/shownar132/default.aspx?a ffil=WCR

## Thanks to our Speakers!



April-- **Allan Tiller** who discussed tax concerns for Foreign individuals investing in US real estate . For information please visit <a href="http://www.tillertaxlaw.com/">http://www.tillertaxlaw.com/</a>



May- **Jack Warkenthien** discussed how "Life's a Sales Call" and how we should capitalize on it. For info visit http://www.nextstep-solutions.com/



June- **Ted Jones** discussed the economic forecast and its application to the real estate market in Houston! Follow Ted's blogs at http://blog.stewart.com/stewart/

## WCR Houston Chapter – Education and Networking!











i. Home Price Loan-to value Ratio		\$	192,800
		\$	154,240
	Interest	Monthly	
	Rate	Payment	
	3.3%	5	675.50
S. Average	4.0%	\$	734.59
	4.5%	\$781.51	
	5.0%	5	827.99
a	5.5%	\$	875.76
	6.0%	5	924.75
	5%	8	474.90
	%		026.16
	THE P	ing	ge from Cu

















