



Mission

We are a network of successful REALTORS® advancing women as professionals and leaders in business, the industry and communities we serve.

2014 Chapter Leaders

President

Tiffany Wilson
Alliance Realty & Mgmt Svs
tiffany@alliancerealtylh.com

President-Elect

Brenda Atkinson
Destination Havasu, LLC
brendahavasu@yahoo.com

VP of Membership

Terry Commeau
KW Arizona Living Realty
stcommeau@kw.com

Secretary

Greg Whitmire
Hi-Tech Mortgage
greg@hi-techmortgage.com

Treasurer

Patti Woodward
Academy Mortgage
patti.woodward@academymortgage.com

President's Message

What's New in 2014!

Please help me welcome this year's leadership team;

President ~ Tiffany Wilson
President-Elect ~ Brenda Atkinson
VP of Membership ~ Terry Commeau
Treasurer ~ Patti Woodward
Secretary ~ Greg Whitmire
Bylaws ~ Judi Harris
Finance & Budget ~ Deanna Ketchum
Audit ~ Julie Reynolds
Membership/Marketing ~ Lonnie Stevenson
Programs & Education ~ Carol Darrow
Ways & Means ~ Theresa Crowell
Strategic Partnership ~ Michelle Stockman
Nominating ~ Hilary Sosey (2013 Past President)
Hospitality & Reservations ~ Lenea Shaver
Awards ~ Vicki Lind

January; We started the year off right with **Dean Naughton**, in "**Reaching Your Personal Summit**" and how to make the best with your contacts and one on one relationships.

February; We kept the energy going with **Alex Camelio** owner of Barcode Realty on how to **leverage the Google environment for your business.**

March; Thrive, Not Just Survive, in learning how to manage stress with our speakers **Dr. Jennifer Garcia**, Chiropractor and **Susan Spira**. And even got to throw balls at our Local Association President :)

We really are working on providing the best information available for things, tips, apps, tools, etc. for your business. We have gotten a lot of feedback with our recent surveys

Fun and Fundraising Events

APRIL 22nd & 23rd
HEAD SHOTS

Don't miss this fantastic opportunity to update your business photo. Amber Blewett from Don't Forget Me Photography will be taking professional pictures and will email you your updated picture

Local Chapter Annual Awards

Each year the Lake Havasu Chapter members choose three individuals who have distinguished themselves in their field.

This year's winners are:

2013

Entrepreneur of the Year –
Lori Doerfler

Affiliate of the Year –
Greg Whitmire

Realtor of the Year –
Angie Saltzman

and **WE ARE LISTENING.** Time management, delegation classes are all in our future.

April; your leadership team is really looking forward in attending the State WCR/AAR Winter conference in beautiful Prescott. We love to network with other amazing chapters across the State and find out what they are doing to be successful and bring that home with us.

Your leadership team is truly excited and we are off to a great start! We are always looking for help so PLEASE, PLEASE let us know if you can help!

We have a **Great Chapter** and I am truly grateful for a great group of amazing Business Professionals I get to serve with!

Sincerely,



Tiffany Wilson

Alliance Realty & Management Services, LLC
2014 Local Chapter President
Women's Council of Realtors

Officer Updates

I look forward to serving as the VP of Membership in 2014. Our chapter has many exciting guest speakers, meetings and fundraisers planned. We have had a strong start to the new year with retaining our current members and signing up new members. Please invite your peers to one of the meetings. We will gladly share our Council knowledge and experience to assist them in their decision to join our fabulous chapter.



Terry Commeau

Keller Williams Arizona Living Realty
2014 VP of Membership
Women's Council of Realtors



The Lake Havasu Chapter of the Women's Council of REALTORS® is proud to welcome the following new members:

Kari Ames
Pioneer Title Agency

Bev Hardy
Pioneer Title Agency

Jessica Eidson
ReMax Prestige Properties

Durana Grapoli
WestStar Mortgage

Alexis Nichols

Patti Kregelo
Coldwell Banker Residential Brokerage

Michelle Stockman
Alliance Realty

Kim Thacker
Coldwell Banker Residential Brokerage

Monte Midgett
Wells Fargo Home Mortgage

Jennifer Wilson
Horizon Community Bank



I know everyone's life is so busy and it is sometimes hard to determine what organizations/memberships to be involved in and still maintain your level of service in your own business. I personally found that I love what WCR represents and the value added to my business and as a person. This is the reason I stay actively involved and serve as an officer for the organization.

I have met and developed phenomenal relationships within this organization and that still continues to happen on a monthly basis. The quality of the speakers and the topics are interesting and educational and can be implemented in many different businesses. I have also had the opportunity to serve with three different Presidents of the organization which has been very motivating.



Patti Woodward
Academy Mortgage
2014 Local Chapter Treasurer
Women's Council of Realtors

Thank You to our GOLD level Strategic Partners for 2014





Each month two members are awarded the “Gold Super Star” by the previous recipient in recognition of their service and WCR participation.

2014

Jan - Mary Roberts
Lindi Wake
Feb - Greg Whitmire
Dara Paddock
Mar - Angie Saltzman
Carol Darrow

REALTOR®

2013

Jan – Bonnie Cissell
Feb – Angie Saltzman
Mar – Hilary Sosey
Apr – Aaron Pfeifer
May – Lori Doerfler
June – Tiffany Wilson
July - Carol Darrow
Aug - Amber Cheramy
Sept - Judy Guest
Oct - Julia Roberts
Nov - Susan Sakys
Dec - Laura Tarin

Affiliate

2013

Jan – Carrie Hemme
Feb –
Mar – Dodie Gildea
Apr – John Wiley
May – Dara Paddock
June – Lucky Atkinson
July - Jeff Okamura
Aug - Lonnie Stevenson
Sept - Greg Whitmire
Oct - Sharone Jerzy
Nov - Ray Hopkins
Dec - Barbara Butrymowiz

2nd QUARTER 2014 PROGRAM SCHEDULE

APRIL MEETING

Thursday, April 10, 2014

“Going from Relationships to Referrals”

Speaker: Sandy Krestan

Topic: Based on the book “7 Levels of Communication” by Michael J Maher

MAY MEETING

Thursday, May 8, 2014

“To Be Announced”

Speaker: TBA

Topic: TBA

JUNE MEETING

Thursday, June 12, 2014

“To Be Announced”

Speaker: TBA

Topic: TBA

DYNAMIC SPEAKERS – TIMELY TOPICS – GREAT MEMBER VALUE

What You Are Saying About Our Programs So Far in 2014

“Excellent presentation, can’t wait to get started”.

“Interesting and informative. Will work well in my business”.

“Great suggestions on how to improve my usage of Google. Action ideas for Google Drive and YouTube”.

“This was a great program, relevant to all aspects of business”.

“So far, all speakers have been great & inspiring”.

“Great energy. Brought a basic premise – having conversations – and gave a plan on how to systematically make it happen”.

“Keep up the great work. Loved the energy and message”.

“Great presentation! Interesting, fun and informative”.

Don’t miss another Business Resource Meeting, because if you do, you miss a lot!!

Lake Havasu Area WCR

2014 Governing Board & Business Resource Meeting Schedule



Have you been to our Facebook page lately?

Check out your Lake Havasu Chapter Facebook page today: www.Facebook.com/LakeHavasuWCR. We post photos from our past meetings, Stars-of-the-Month, New Member announcements, information on upcoming meetings and events plus a few more other surprises.

Our New Strategic Partner Banner for 2014



Unless otherwise noted all meetings are being held on the 2nd Thursday in the LHAR REALTOR® Conference Center.

10:30-11:30 Governing Board
11:30-12:00 Networking
12:00-1:00 Business Resource

~~January 9, 2014~~
~~February 13, 2014~~
~~March 13, 2014~~
April 10, 2014
May 8, 2014
June 12, 2014
July 10, 2014
August 14, 2014
September 11, 2014
October 9, 2014
November 13, 2014
December 11, 2014

If you do not receive your Evite via email by the first week of the month, please contact -

Lenea Shaver – Hospitality & Reservations
928-855-3051
Lenea.Shaver@PioneerTitleAgency.com



JANUARY'S WINNER
Carol Darrow

FEBRUARY'S WINNER
Debbie Lackey



MARCH'S WINNER
Scott Stockman

